

SMALL BUSINESS SOLUTIONS

OUR PRODUCTS

REWRITE THE RULES OF HOW AND
WHERE YOU WORK

OUR BUNDLES

IRELAND'S FASTEST BROADBAND
IN A BUNDLE

OUR GUARANTEE

WE'LL GET YOU CONNECTED
QUICKER THAN ANY
OTHER PROVIDER



BUSINESS

IRELAND

OUR STRENGTHS

FORMALLY UPC BUSINESS, WE HAVE OVER 15 YEARS' EXPERIENCE DELIVERING EXCEPTIONAL BUSINESS CLASS SERVICES IN THE SME, PUBLIC AND LARGE ENTERPRISE SECTORS, OFFERING THE FASTEST BUSINESS BROADBAND SPEEDS AND INSTALL TIMES WITH UNBEATABLE SERVICE LEVEL AGREEMENTS.

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WHAT MAKES US THE BEST?

VAT deductible services

Free static IPs available

Dedicated telephone systems company on hand

Best in Ireland, same day SLA

Multiple phone lines with no line rental

Ireland's fastest install times

Multi-line hunting available



INTRODUCING LIBERTY GLOBAL

Liberty Global plc ("Liberty Global", "Liberty") is the largest international cable company with operations in 14 countries. Connecting people to the digital world and enabling them to discover and experience its endless possibilities. Their market-leading triple-play services are provided through next-generation networks and innovative technology platforms that connect 27 million customers subscribing to 56 million television, broadband internet and telephony services at December 31, 2014. Liberty Global's consumer brands include Virgin Media, UPC, Ziggo, Unitymedia, Kabel BW, Telenet, VTR and Liberty Puerto Rico. Their operations also include Liberty Global Business Services, a commercial division and Liberty Global Ventures, their investment fund. Liberty Global's business strategy emphasizes superior organic growth, opportunistic M&A activity and a commitment to superior equity returns through a combination of appropriate leverage and consistent equity repurchases. They are internationally focused and well-positioned to capitalize on the growing demand for their services.

ABOUT VIRGIN MEDIA BUSINESS

At Virgin Media Business we offer innovative, cost-competitive bundles and bespoke solutions to large blue chip corporations, public sector organisations, small offices/home offices (SoHo), small and medium sized businesses (SME's) and carriers. Our competitive advantage lies in both our high capacity optical fibre network (exclusively owned within Ireland with extensive reach) and the breadth of our product portfolio, which spans the complete spectrum of business communications. As one of the largest telecoms providers in Ireland, we have a very strong presence in Dublin, Cork, Galway, Limerick, Mullingar, Sligo, Athlone, Carlow, Kilkenny and Waterford. We are committed to investing in our network, systems and people to provide high quality services.

BROADBAND CONNECTIVITY

GET IRELAND'S FASTEST BUSINESS BROADBAND AND PHONE SERVICE IN A GREAT VALUE BUNDLE WITH SPEEDS FROM 50MB TO 500MB. WITH IRELAND'S QUICKEST LEAD TIMES, WE'LL GET YOUR BUSINESS CONNECTED QUICKER THAN ANY OTHER PROVIDER.

BENEFITS OF OUR BUNDLES

- An 'always-on' business broadband connection with speeds of 50Mb to 500Mb
- Unlimited internet usage (no cap)
- A Business Class SLA (same business day)
- A Business Class Customer Support Desk Mon – Fri 9am – 9pm & Sat 9am - 6pm
- Free static IP address available on request with all our Business Fibre Powered broadband bundles
- Easy access to your bills through our online e-billing portal (MyVirginMedia)
- A team of Business skilled Engineers who will make sure your broadband is set up and working from installation

"VIRGIN MEDIA BUSINESS HAS ENABLED US TO DELIVER MUCH BETTER SERVICE TO OUR OWN CUSTOMERS AND SIGNIFICANTLY REDUCED OUR TELECOMS COSTS"

HOW IT WORKS

Through the use of a cable modem your business can access a broadband connection that is designed to work over our HFC network. As our broadband is provided over our own fully owned network, a phone line is not required, so you don't have the additional costs of line rental charges to other operators.

SOME ADDITIONAL BENEFITS

Our Broadband is an 'always-on' service. All you have to do is log on once and that's it, no timing out or delays. Just one click and you're online - it's simple, responsive and designed to get you online immediately, any time - all for one monthly fee. For regular Internet users, the disadvantages of a dial-up service, slow download speeds, regular time-outs and having to log-on and log-off can be very frustrating, with our service these frustrations are avoided.

VOICE SERVICES

AS WELL AS GETTING IRELAND'S FASTEST BUSINESS BROADBAND WE ALSO INCLUDE BETWEEN 2 & 8 PHONE LINES IN OUR BUNDLE OPTIONS. CALL PACKS WITH MOBILE MINUTES ARE ALSO AVAILABLE FROM AS LITTLE AS €25 A MONTH. PLUS, OUR PHONE LINES HAVE NO RENTAL CHARGES OR SET UP COSTS.

OUR SERVICES INCLUDE

- PSTN phone lines
- ISDN
- PRI
- HPBX
- WLR/CPS
- Non GEO
- Business SMS

HOW IT WORKS

We offer directly connected telephone solutions using our Virgin Media Business, wholly owned and managed network to connect to our carrier grade voice switches. Carried across our fully managed TDM network, these services are provided directly on a dedicated fibre pair and presented on fully managed (TDM) CPE. Resiliency options can also be ordered. We can provide voice services regardless of your location in Ireland. Our WLR/CPS services use your existing phone lines to provide you with a quality service at competitive rates without the physical connection.

SOME ADDITIONAL FEATURES INCLUDE:

Multi-line Hunting – never miss a call!

Hunting is a feature that allows multiple telephone lines going into a business to act as a single group called a hunt group. If one line is busy, the call goes to the next available line. If there are no available lines, the caller can receive a busy signal or be directed to your voicemail.

"VIRGIN MEDIA BUSINESS OFFERS A COMPREHENSIVE SUITE OF VOICE PRODUCTS, FROM INDIRECT TO DIRECT AND NON- GEOGRAPHIC SERVICES, BACKED UP WITH SOME OF THE LOWEST CALL RATES IN THE MARKET."



BUSINESS BROADBAND & PHONE BUNDLES

OUR FIBRE POWER BROADBAND & PHONE BUNDLES START FROM JUST €45 PER MONTH. COMBINING IRELAND’S FASTEST BUSINESS BROADBAND, NO PHONE LINE RENTAL CHARGES AND A DEDICATED BUSINESS CLASS SUPPORT SERVICES, ALL IN ONE COST COMPETITIVE BUNDLE.

BUSINESS FIBRE POWER BROADBAND BUNDLES			
Business Fibre Power 50	Business Fibre Power 100	Business Fibre Power 150	Business Fibre Power 250
50Mbps	100Mbps	150Mbps	250Mbps
5Mbps	10Mbps	15Mbps	25Mbps
2 lines	Up to 4 lines	Up to 6 lines	Up to 8 lines
Static IP addresses 1 €45 (VAT exclusive)	Static IP addresses 1 or 5 €60 (VAT exclusive)	Static IP addresses 1 or 5 €75 (VAT exclusive)	Static IP addresses 1 or 5 €99 (VAT exclusive)
ADD ON SERVICES			
Call Pack Extra	Call Pack Lite	Mobile Bolt On	
Unlimited UK, Local and National Fixed Line Calls with 500 Mobile Minutes*	Unlimited UK, Local and National Fixed Line Calls with 200 Mobile Minutes*	200 Minutes to Irish Mobiles	
€45 (VAT exclusive)	€25 (VAT exclusive)	€15 (VAT exclusive)	

*Fair usage policy of 1500 minutes applies for UK, Local and National Fixed Line Calls. Mobile Minutes included are to Irish Mobiles only.



HOME OFFICE BUNDLES

FOR THOSE WORKING FROM HOME, WE OFFER BUSINESS CLASS BROADBAND PLUS HOME PHONE & TV IN A CONVENIENT BUNDLE. ENJOY SUPER-FAST DOWNLOAD SPEEDS STARTING FROM 50MB IN OUR STANDARD PACKAGE, AND 250MB IN OUR SUPERB PACKAGE.

SMALL OFFICE & HOME OFFICE BUNDLES (STATIC IP AVAILABLE & VAT DEDUCTIBLE)			
Home-Office Standard	Home-Office Smart	Home-Office Super	Home-Office Superb
50Mbps	100Mbps	150Mbps	250Mbps
5Mbps	10Mbps	15Mbps	25Mbps
Home-Phone	Home-Phone	Home-Phone	Home-Phone
Digital Max+ TV	Digital Max+ TV	Digital Max+ TV	Digital Max+ TV
On Demand TV service	On Demand TV service	On Demand TV service	On Demand TV service
€ 93 (VAT inclusive)	€99 (VAT inclusive)	€ 105 (VAT inclusive)	€ 111 (VAT inclusive)

“BY COMBINING MY HOME TV AND PHONE WITH VIRGIN MEDIA BUSINESS’ BROADBAND I HAVE MANAGED TO SAVE MONEY WHILE ENJOYING A BUSINESS CLASS BROADBAND SERVICE.”

*Calls in Home Office Bundles are rated per second but billed per minute rounded up to the next whole minute.



BUSINESS TV

LOOKING TO INCREASE FOOTFALL INTO YOUR PUB OR HOTEL?
OR SIMPLY WANT TO KEEP YOUR CLIENTS ENTERTAINED WHILE THEY
ARE WAITING? WITH OUR GREAT ENTERTAINMENT AND SPORTS PACKS
YOU CAN BE SURE WE HAVE EVERYTHING YOU NEED. PLUS, IF YOU
COMBINE OUR BUSINESS BROADBAND AND PHONE BUNDLE WITH OUR
TV OFFERING YOU CAN SAVE OVER €300* ON YOUR
MONTHLY TV BILL.

COMMERCIAL TELEVISION PACKAGES		
Digital TV Pack	50 TV Channels 50 Radio stations	€52.99 (VAT exclusive)
Sky Sports	Establishment dependent	Contact 1800 923 003
Setanta Sports		
Racing UK		
At the Races		
Pay Per View		

*Savings of over €300 are based on a commercial premises with a Band F rating



CHANNELS AVAILABLE

OUR CHANNEL LINE-UP INCLUDES OVER 50 GREAT ENTERTAINMENT
CHANNELS, A SELECTION OF TOP NEWS CHANNELS, SKY SPORTS 1-5
(INCLUDING HD CHANNELS) AND SETANTA SPORTS.

ENTERTAINMENT CHANNELS



SETANTA SPORTS



SKY SPORTS



ADDITIONAL VIEWING CARDS – NEVER MISS A GAME!

To make sure you and your customers don't miss any of the
great action on Sky Sports, we offer a 2nd and 3rd viewing
card for no additional charge*. This means you can have
three different channels on different TVs all at the one time.



*Please note while the 2nd & 3rd Sky viewing cards are free, there is a charge of €27.50 for each additional TV Point.
This fee includes the Digital TV Pack with over 50 great entertainment channels.

ADDITIONAL SERVICES

ADD OUR BUSINESS SMS OR NON GEOGRAPHIC SERVICES TO YOUR BROADBAND AND PHONE BUNDLE TO HELP DRIVE SALES, IMPROVE CUSTOMER COMMUNICATION, REDUCE COSTS AND PROVIDE A PROFESSIONAL CUSTOMER SERVICE.

BUSINESS SMS

Today, speed of information is king. In most cases phone or even email communication is just not fast enough. With our SMS service you can reach your clients, partners or employees instantaneously. By incorporating our Virgin Media gateway technology into your IT systems you can boost your corporate reputation and increase revenue by engaging with your stakeholders efficiency, effectively and instantaneously.

NON GEO NUMBERS (FREEPHONE AND PREMIUM RATE)

The use of non-geographic numbers is one of the most effective means of improving the efficiency of marketing campaigns and encouraging your customers to get in touch with you. Intelligent Call Routing enhances the functionality of the numbers, ensuring the calls are routed to the right person, first time. These services all give the impression of nationwide presence and enhance customer service.

BITBUZZ – OUR WI-FI EXPERTS!

Bitbuzz was founded in Ireland in 2004 and quickly became Ireland's leading Wi-Fi provider. They expanded into the UK in 2010 and today carry over 50% of all Irish Public Wi-Fi traffic and have locations across Ireland and the United Kingdom. Bitbuzz strive to offer a fast, secure, easy to use Wi-Fi service that is both fully managed and supported, offering a number of fully managed solutions designed around hospitality, education, schools, airports and cafe bars as well as roaming solutions to local and foreign network operators. Solutions are built with clients business needs and the end user experience in mind. Unlike other Wi-Fi partners, Bitbuzz offer a complete end to end solution meaning if something goes wrong, there is only one place to call. In 2014 Bitbuzz joined Virgin Media Business, this new partnership will to help to expand their offering and provide an even better service to customers.

FOR MORE INFORMATION ON BITBUZZ VISIT WWW.BITBUZZ.COM OR EMAIL PARTNERS@BITBUZZ.COM

FREQUENTLY ASKED QUESTIONS

DO I SIGN UP TO A CONTRACT?

When you sign up to Virgin Media Business Fibre Power Broadband you are subject to a minimum contract of 12 months.

ARE THERE ANY USAGE RESTRICTIONS?

There are no usage restrictions, however services cannot be resold.

WHAT ARE THE BENEFITS OF BECOMING A VIRGIN MEDIA BUSINESS CUSTOMER?

- Fastest Business Broadband
- Dedicated Business Class Support
- Support beyond the modem
- Regional Resellers available in your area
- Tier One Network - Not shared with any other Internet Service Provider
- One provider, one bill

HOW MANY LINES CAN I BE PROVIDED WITH?

- With the Business Fibre Power 50 bundle you get 2 voice lines at no extra cost and no line rental
- With the Business Fibre Power 100 bundle you get 4 voice lines at no extra cost and no line rental
- With the Business Fibre Power 150 bundle you get 6 voice lines at no extra cost and no line rental
- With the Business Fibre Power 250 bundle you get 8 voice lines at no extra cost and no line rental

HOW LONG DOES IT TAKE TO SWITCH TO UPC AND COMPLETE PHONE NUMBER PORTING?

A typical Broadband and phone installation takes 3-5 working days. Standard porting is completed within 24 hours of request.

MY BROADBAND IS NOT WORKING, WHAT SHOULD I DO?

Our dedicated business customer support team is the most accessible in the market. We operate from 9am - 9pm Monday to Friday and 9am - 6pm Saturday and can be contacted free of charge on 1800 941 941.



RESELLER CONTACT INFORMATION

NATIONAL

Cobweb Technology
Ciaran McGowan
Unit A2 Swords Enterprise Park
Feltrim Road
Swords
Co Dublin
Mobile: 086-1735908
Email: ciaran.mcgowan@cwt.ie

TNO
John Lyons
Block 2
Donabate Business Centre
Donabate
Co Dublin
Mobile: 087-2255100
Email: Johnl@tno.ie

DUBLIN CITY AND COUNTY

Voice and Data Solutions
Bracetown Business Park
Clonee
Dublin 15
Phone: Sydney Harman 085-7116968
Phone: Justin Byrne 087-2707707

Definitive Solutions
Dorothea Lewis
Unit E6 Swords Enterprise Park
Feltrim Road
Swords
Co Dublin
Phone: 01-8645777
Email: Dorotheal@definitivesolutions.ie
Email: Leann.Smyth@definitivesolutions.ie

GALWAY

Irish Networks / Passax
Padhraig Murphy
5 Ashdown
Circular Road
Co Galway
Mobile: 087-2416760
Email: sales@irishnetworks.ie

WATERFORD

IT Services
Gary Power
28 Rosseau Grove
Norwood
Waterford City
Mobile: 087-9218024
Email: Gary@businessbroadband.ie

CORK

Open Communications
James Fitzgerald
12 Saint Pauls Avenue
Cork
Phone: 1800 941 100
Mobile: 083-3005500
Email: james@opencom.ie

DUBLIN/ MEATH/ MIDLANDS

TNO
Robert Crilly
Bracklin
Mostrim
Co Longford
Mobile: 085-1125411
Email: Robert@tno.ie

YOUR LOCAL RESELLER

Name: _____

Company: _____

Phone: _____

Email: _____



A MESSAGE FROM OUR SENIOR MANAGER

Thank you for the interest in our business class services, and taking the time to review our services and product bundles. Over the last several years we have created a portfolio to meet the needs of SME's of all sizes. From the fastest broadband speeds to multiple phone lines, we want to ensure your business has what it needs to grow! If you have a question regarding your requirements or need help understanding how our services can work for you, call our dedicated Business Customer Support number on 1800 941 941.

Regards,

Gary David Jordan
Senior Manager
SoHo & SME Division



BUSINESS

I R E L A N D

**CONTACT US TODAY
TO FIND OUT MORE!**

W: www.virginmediabusiness.ie

P: 1800 940 440

E: smesales@virginmedia.ie

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